

JUNIOR LIVESTOCK AUCTION



ALL EXHIBITORS must declare animals to be sold in Live Auction and Barn Sale (both Large and Small) one hour after the exhibitor's last specie is shown. Every exhibitor/parent/leader must declare intent to sell or not sell with the Livestock Office by 6:00 p.m. on Sunday or they may not be allowed to sell. The livestock office will prepare the sale order and it will be posted on the livestock bulletin board for review. Exhibitors are responsible to verify that the information is correct and to notify the Livestock Office of any corrections by the posted deadline. There will be no changes after the sale order goes to print. **NO EXCEPTIONS.**

There will be no soliciting of any animal that has been taken home prior to the Small Animal Auction, Large Animal Auction, or the Barn Sales. Anyone caught soliciting the sale of an off-site animal will be removed from the premises and may not be allowed to return in the future.

For exhibitors participating in the Auction or Barn Sale, they also have restrictions of solicitation of buyers. Buyer letters or marketing by the exhibitor is encouraged before the fair begins and then a follow-up letter or contact is encouraged to invite prospective buyers to the auction. It is **unacceptable** and **not allowed** for exhibitors soliciting buyers for main, group buys, add-on's, etc. Exhibitors found soliciting with add-on lists or requesting more monies from buyers could face forfeiture of proceeds for their animals. Add-on lists or Group buy forms are provided by the bank and are for buyers needs only.

SMALL ANIMAL AUCTION
FRIDAY MARCH 10, 2017
5:30 PM
Featuring Cavies, Poultry, Rabbits,
Market Goats, and Feeder Calves

LARGE ANIMAL AUCTION
SATURDAY, MARCH 11, 2017
8:30 A.M.
Featuring Swine, Beef and Sheep

Auctions are presented by:



Rabobank

ALL BLANKETED ANIMALS MUST BE PROCESSED AND SENT TO FAIR'S DESIGNATED PROCESSOR ONLY, NO EXCEPTIONS.

The animals being sold in the Small and Large Animal Auction must have been shown and judged in the junior market divisions at this year's fair and the exhibitors **must have participated in showmanship**. Large Animal Auction is open to all Group 1 (Gold Ribbon) market animals may sell through the auction. Exhibitors may sell only **one** animal through the Livestock Auction/Barn Sale. Exception to this rule is the requirement that all blanketed animals must be sold in the auction. Small Animal Auction is open to all Group 1 (Gold Ribbon) market animals and 1st place and higher rabbit, cavy, and poultry. Best in Show and Reserve in Show Rabbit, Cavy, or Poultry may go through the auction but are not required. All Champion and Reserve Champion Rabbit and Poultry Meat pens **MUST** go through the Auction with the exception that if said winner has a Large Animal and they declare their **Intent to Sell** their large animal. They must declare this intent as directed for auction intent. Members must walk their own animal in the auction, except in the case of illness or other valid reason accepted by the livestock superintendent prior to the auction. Exhibitors that choose not to go through the auction or are unqualified to go through the auction

Settlement booths will be provided at the sale ring area on Friday, March 4, 2016 and on Saturday, March 5, 2016 with receipts issued and payments accepted from the purchaser or purchaser's representative through one hour after the completion of the Auction. **Reminder: All Add-on bonus's to exhibitors animal sale MUST BE PAID IN FULL the day of Auction within one (1) hour after the completion of the sale to be a valid add-on. NO LATE ADD-ONS will be accepted.** Each livestock exhibitor shall receive their animal sale proceeds according to the check distribution schedule once their buyers and add-on buyers have satisfied their obligations in full Purchaser must arrange for disposition of the animal at this time. No switching of animals is allowed. **NO EXCEPTIONS.**

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All auction "live" pickups will be released AND must be picked up on Sunday, March 12, 2017 from 8:00 a.m. to 11:00 a.m. Failure to pick up by this time will require buyer to arrange for pick-up on Monday morning once consignment shipping is complete.

A deduction of 6½% of the Sale Price of each animal sold at the auction will be withheld. ***As required by the State of California Audit Office, an analysis of the auction expenses must be done to ensure the reserve has adequate funds. These percentages of withholdings may change as a result of this analysis.***



Barn Sale

SATURDAY, MARCH 11, 2017 - 8 a.m.

Barn Sale presented by

Farm Credit Services Southwest

Sperber Conference Room – Barn Sale Office

Barn Sale will be only on Saturday. No Barn Sales on Sunday. Any animal not sold will be taken off the grounds on Sunday morning. NO EXCEPTIONS.

Blue and red ribbon animals will be sold in the Barn Sale. All barn sales must be concluded by one hour after the Auction closes on Saturday, March 11, 2017. Animals not sold by this time must pay 6½% of buy back price before Livestock Superintendent releases the animal for removal from the fairgrounds.

LARGE ANIMAL BARN SALE

Large Animal Barn Sale will consist of animals eligible for the Barn Sale. There will be no selling of projects outside of the official Barn Sale. The Large Animal Barn Sale will begin when the Large Animal Auction begins.

SMALL ANIMAL BARN SALE

Small animal barn sale will consist of all the remaining small animal projects, not eligible for Auction, to be sold at this year's fair. There will be no selling of projects outside of the official Barn Sale governed by the Junior Livestock Auction rules. The Small Animal Barn Sale will begin when the Large Animal Auction begins.

The exhibitor will be responsible for the proper care (including feeding, watering, and bedding) of their animals until delivery to purchaser on Monday, March 13, 2017. Exhibitors failing to properly care for their animals will for the first infraction receive a written warning and the animal must be cared for immediately; second infraction will result in a \$100 fine to the exhibitor; and the third infraction will result in mandatory removal of the animal from fairgrounds or an additional \$100 fine and forfeiture of any Auction and/or Premium money.

The Livestock Superintendent may send any animal home at any time. Any fines not paid will be deducted from the sale check. A \$25 fine will be imposed for late delivery or improper delivery to the designated disposition point.



JUNIOR LIVESTOCK AUCTION



THANK YOU LETTERS

All participants in the Junior Livestock Auction and Barn Sale are required to write a thank you note to both their main and add-on buyers. Junior Livestock Auction buyers support and advocate youth large and small animal projects. Please take the time to thank them properly for their continued support and generous contributions. Leaders/Advisors will be provided a list of Main and Add-on buyers by close of fair for exhibitors use to send out thank you notes. (Note: Some buyers do not remit payment until a thank you letter has been received.)

2017 California Mid-Winter Fair & Fiesta Junior Livestock Auction and Barn Sale Check Distribution Schedule	
Auction Dates: March 10 & 11	
Each livestock exhibitor shall receive their animal sale proceeds as soon as their buyers and bonus buyers have satisfied their obligations in full. Schedule is as follows:	
Payments Made By	Date to Leaders/Advisors
Auction Day-Thursdays April 13	Thursday, April 20* (Livestock Leaders Meeting)
Friday, April 14- Thursday May 11	Thursday, May 18* (Livestock Leaders Meeting)
*Checks will be released at livestock leaders meeting on dates listed or will be available at the Fair office beginning on Friday after the date noted.	
Please do not contact the banks or the Fair office for check information as we will distribute based on this schedule only. Checks must be cashed by September 1, 2017 or they will be void. Exhibitors with buyers who pay after May 1, will have their checks released to leader/advisors bi-monthly. Check the ivexpo.com website for more information.	

BANK LOANS



Through the generous donation of local banks, some exhibitors have the opportunity to get a loan for their annual project. The 45th DAA would expect a member to pay back their loan in a timely manner and will communicate with the banks regarding check distribution. If a member fails to pay back their loan, he/she will jeopardize their future participation in the Fair's junior livestock program.